EXHIBIT "A"

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Page 164

Page	167
Page	102

- Q. Okay. A. And I believe that whatever it suited them, which is called self-interest which I don't knock, I believe that's what they did.
- Q. Okay. Well, CBW brought The Pointe Group a great deal, correct?
  - A. Not -- I would say that's not correct.
  - Q. And why do you say that?
- 9 A. Because I'm sitting here today. A great 10 deal was us not being responsible for any money when 11 the sellers left that table.
  - Q. Okay, but in terms of the Epoch proposal, CBW brought you a great deal, correct?
  - A. And I'd have to tell you again that if it meant or means us having or the sellers having to come up with a million dollars at any point, it was a horrible deal in my opinion.
  - Q. Okay. Well, the sellers did not come up with a million dollars, correct?
- 20 A. That's correct.
- 21 Q. Okay, so let me ask you this: When you went to the closing that day, and the closing 22 23 actually occurred, was it your belief that CBW had 24
  - brought you a great deal?

- A. Again, I'm sitting here today. Q. Well, let me ask it a different way then. When you went to the closing on the morning of
- 4 September 30th, right?
  - A. Yes.
  - Q. At that point in time did you believe that CBW's services had benefited The Pointe Group?
  - A. No.
- 9 Q. And why is that? 10
  - A. Because The Pointe Group earns money by revenue of managing nursing homes and now they were no longer managing two nursing homes. So by them not getting us refinanced or us maintaining ownership, the sellers maintaining ownership of the units, The Pointe Group lost because of that.
  - Q. Okay. Well, let me follow up on that a little bit, okay? At any time during the discussions about which offers had been made in the spring of 2004, at any time after the offers had come in did you ever say to anyone at CBW we don't want to pursue any of these sale offers, we only want to go the refinancing route?
- 23 MR. GORDON: Objection to form. I 24 don't know who "we" is.

Page 163

- A. Until I learned that they were not paid their commission out of the proceeds, I believe they had done a very good job.
- Q. Okay, so when you went to the closing that day you were very satisfied with everything CBW had done, correct?
  - A. That's correct.
- Q. And you're not aware of any act or omission, or failure to act, that to you indicated that CBW was aligned with Key Bank against The Pointe Group?
- A. During the entire transactions of working with them over a year, I can't say that at some point in time they didn't align themselves with Key Bank or with the sell -- or with the buyer against the seller at some point. I can't say that and I don't know that to be true.
- 17 18 Q. But my question is a little different. 19 I'm asking you whether you know of something.
  - A. No, I don't know of anything.
  - Q. Did CBW services benefit The Pointe
- 22 Group? 23
- A. I'd have to say, no. 24
  - Q. And why is that?

Page 165 MS. HIGGINS: You don't know who "he"

2 is?

> MR. GORDON: "We." MS. HIGGINS: All right.

- Q. Well, did you say that to anyone at CBW?
- A. I was speaking from two different hats.
- From the management company it would have benefitted me to have a refinance done. But as my mother being with the real estate company and knowing Key Bank and being her advisor, the correct thing was to go for the highest price to get whatever Key Bank would release her from further obligations. So I had to use my judgment, what benefited her was more important than would have benefitted The Pointe Group.
- Q. Let me ask you this: Did you ever say to Matt Caine or anyone at CBW, wearing my TPG hat, my management company hat, I think we should do a refinance, I don't want to bring a sale?
- 20 A. They brought no viable alternatives in 21 that form to the table.
- 22 Q. Do you have any information, any facts to 23 suggest that a refinance was viable at that point in time, the fall of 2003, the spring of 2004? 24

EXHIBIT "B"

### **Matt Caine**

From: Matt Caine [mcaine@cbwllc.com]

**Sent:** Friday, June 04, 2004 5:43 PM

BARRY8900@aol.com; gf47@aol.com; FRANKB2627@aol.com; 'Stephen Gordon'

Cc: 'Ed Casas'; 'Matt Caine'; 'Matt Ryan'
Subject: The Pointe Group - CBW Follow Up

# All,

To:

We wanted to circulate the following email such that all parties involved are working in a consistent manner to complete a transaction as The Pointe Group desires. We appreciate everyone taking the time to join the call and providing valuable input. The positive comments from Steve, Barry and Frank regarding CBW's performance and contributions to date were appreciated. Going forward, TPG and CBW have agreed to the following rules of engagement to complete this transaction:

- 1. Frank Barker will provide to both Matt Caine and Matt Ryan via email daily written status reports as it relates to Epoch interaction and deliverables.
- 2. TPG, Steve Gordon and CBW will hold bi-weekly conference calls on Tuesdays and Thursdays (the first such call will be Tuesday, June 8<sup>th</sup> at 4:30p EDT using the following dial-in 1-800-531-3250; ID 4390835#) of each week to discuss the status of the Epoch transaction.
- 3. If CBW is contacted by Epoch, CBW will contact either Barry Freid, Gerry Freid or Frank Barker to have them participate in such requested discussions.
- 4. CBW will continue to make itself fully available to assist in due diligence support as requested by the principals of The Pointe Group.
- 5. Ed Casas will contact Key Bank to inquire as to any flexibility in negotiations regarding the net distributable proceeds of this transaction. Ed will communicate his findings back to Steve Gordon.

If there are any questions or desire for further communications, please share them with either Ed Casas, Matt Caine or Matt Ryan. We, again, appreciate your time today and look forward to continuing to work together.

Thanks. Matt



EXHIBIT "C"

## **Matt Caine**

From:

Matt Caine [mcaine@cbwllc.com]

Sent:

Thursday, July 15, 2004 3:41 PM

To:

'mryan@cbwlic.com'

Subject: FW: The Pointe Group - request

Fyi.

----Original Message----

From: Gerry Benjamin [mailto:gbenjamin@cbwllc.com]

Sent: Thursday, July 15, 2004 2:04 PM

To: mcaine@cbwilc.com

Subject: FW: The Pointe Group - request

Gerry Benjamin Casas, Benjamin & White, LLC 404.816.0049 x205

----Original Message----

From: Ed Casas [mailto:ecasas@cbwllc.com] Sent: Thursday, July 15, 2004 1:52 PM

To: gbenjamin@cbwllc.com

Subject: RE: The Pointe Group - request

I have the same sentiment but have been forcing myself to take the high road, I intend to ignore the shahead. They do not have a choice hear, I talked to Key this morning told him what our position was and have his blessing and commitment to cover our ass at the closing (i.e. no release on collateral until wire to CBW is evidenced)

Ed

From: Gerry Benjamin [mailto:gbenjamin@cbwllc.com]

Sent: Thursday, July 15, 2004 12:20 PM

To: Ed Casas

Subject: Fw: The Pointe Group - request

Ed

This guy is. A real primk. You may want to thank him for his onging support and for the priveledge of allowing us to attend the epoch meeting.

Regds,

Gerry

----Original Message----

From: mcaine@cbwllc.com Date: Thu, 15 Jul 2004 11:58:12 To:gbenjamin@cbwllc.com

Subject: FW: The Pointe Group - request

Fyi from my good friend.

----Original Message----

From: Stephen Gordon [mailto:gordon@gordonhaley.com]

Sent: Thursday, July 15, 2004 12:39 PM

To: 'Matt Caine'; GF47@aol.com; BARRY8900@aol.com Cc: 'Edward R. Casas'; 'Chris Meyers'; mryan@cbwllc.com

Subject: RE: The Pointe Group - request

#### Dear Matt:

While the main issue is that the Epoch deal cannot be done at the number you propose, I will let others respond to it. I am, however, personally offended by the request to add your expenses in attending Tuesday's meeting. Your attendance was entirely unnecessary to the transaction. The Pointe Group knew this. I knew that you would want be there. I persuaded The Pointe Group to permit you to attend, at your expense. I wish I hadn't. Small money. Speaks volumes about CBW, though.

Stephen F. Gordon Gordon Haley LLP 101 Federal Street Boston, MA 02110

Phone: 617-261-0100 Ext 28

Fax: 617-261-0789

gordon@gordonhaley.com

## ----Original Message----

From: Matt Caine [mailto:mcaine@cbwllc.com]

Sent: Thursday, July 15, 2004 12:09 PM

To: GF47@aol.com; BARRY8900@aol.com; 'Stephen Gordon'

Cc: 'Edward R. Casas'; 'Matt Caine'; 'Chris Meyers'; mryan@cbwllc.com

Subject: The Pointe Group - request

### Gerry,

Per your request, we have submitted your modified fee proposal to the firm's Engagement Committee. In the spirit of cooperation, the firm's Engagement Committee has authorized me to accept a lump sum transaction fee of \$1,000,000, along with the reimbursement of our actual out-of-pocket expenses incurred (i.e including expenses incurred related to travel to and from the meeting on Tuesday, July 13, 2004), all payable in cash at closing. If this modification is not acceptable to the TPG Shareholders, then the terms as contained in our executed agreement dated September 4, 2003 shall remain in full force and effect. To the extent that you wish to accept these modified terms, please send me a confirming e-mail so that an amendment to our existing agreement may be prepared by our counsel. Of course, no modification to our existing agreement will become effective until a binding written amendment has been executed by all of the parties thereto.

Fw: The Pointe Group - request Document 59-2 Filed 08/08/2005 Page 8 of 8

Page 3 of 3

I hope the TPG shareholders will acknowledge the highly unusual nature of the \$50,000 fee concession that our firm has authorized.

Regards, Matt